

Std Pattern of Sales

	Release	Month 2	Month 3	Month 4	Month 5	...	First Year Total
Gross % of total sales	30.00	25.00	15.00	10.00	5.00	...	100.00
Accrued return % of total sales	(9.00)	(7.50)	(4.50)	(3.00)	(1.50)		(30.00)
Net Accrued Sales	21.00	17.50	10.50	7.00	3.50		70.00
Gross % of total sales	30.00	25.00	15.00	10.00	5.00	...	100.00
Actual Return % of total sales	0.00	0.00	0.00	0.00			(30.00)
Net Actual Sales	30.00	25.00	15.00	10.00	5.00		70.00